

# Adam's Pest Control, Inc.

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The logo for Adam's Pest Control, Inc. features the word "ADAM'S" in a large, bold, white, sans-serif font. Below it, the words "PEST CONTROL, INC." are written in a smaller, bold, white, sans-serif font. The entire logo is centered on a solid red rectangular background.

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Since 1971, Adam's Pest Control has been a local, family-owned business committed to friendly service, effective solutions, and 100% customer satisfaction. We offer extermination and prevention services for all pests, including wildlife. Each of our technicians is licensed, certified, background checked, and receives more than 60 hours of advanced training each year. Website: <https://adamspestcontrol.com> Phone Number: (763) 478-9810 Adam's provides pest prevention & management services for commercial, industrial, institutional, and residential properties throughout

Minnesota and western Wisconsin. Our commercial programs use best in class tools and environmentally responsible techniques to prevent pests before they become a problem. We prepare a comprehensive plan for each commercial customer that tailors our services to the specific needs and conditions of their property, ensuring the best results for the lowest possible investment. Since 1971, Adam's commitment to better trained technicians using the latest, industry-proven techniques has meant faster, better solutions to your pest problems. Because of their extensive and ongoing training, Adam's pest management professionals use a multifaceted approach to preventing and solving pest problems that leaves the smallest practical environmental footprint. As a result, Adam's Integrated Pest Management approach was certified by the National Pest Management Association as the first "GreenPro" certified program in the nation. Adam's Integrated Pest Management approach supports the Leadership in Energy and Environmental Design (LEED) credit categories.

Our customers include:

- Multi-Housing
  - Hotels & Motels
  - Restaurants
  - Food Processing
  - Manufacturing
  - Sensitive Areas
  - Government
  - Dorm Rooms
  - Medical Facilities
- Fast & dependable pest management & prevention

services. Because you want your pest problem solved the first time.

Adam's Pest Control's commitment to better trained technicians using the latest, industry-proven techniques means faster, better solutions to your pest problem.

Since 1971, Adam's has made quality service its number one priority; and every year since, we have invested in more training for our technicians, more state-of-the-art technology and equipment for them to use, and more innovative techniques to solve your pest problem and to keep it from happening again. Extensive ongoing training means solving the right problem with the best treatment.

Training is important to us and we feel that it has been, and continues to be, a major factor in our continued success and growth. We believe our technicians can better control a pest if they have a thorough knowledge of its biology and habits.

Correctly identifying the pest is fundamental to eliminating it from your home or  
page 2 / 5

business. Knowing how it forages for food, where it lives, and its reproductive habits often allow us to not only treat the presenting problem, but also the cause. Every new Pest Management Professional (PMP) at Adam's undergoes extensive classroom and field training.

All of our PMPs are fully licensed and certified before being allowed to work on their own.

We encourage all of our technicians to increase their skills and become master licensed. Adam's has more Master Certified technicians than other pest control companies in Minnesota.

All Adam's PMPs attend the annual Minnesota Department of Agriculture sponsored re-certification conference held each spring.

Adam's technicians are typically a graduate of (or working toward graduating)

Purdue University's Pest Control Technology courses. Our PMPs receive a pay incentive to reach greater levels of education and certification.

All of our technicians undergo more than 60 hours of annual continuing education assuring you the safest and most advanced IPM treatment methods

available. Compensation that rewards effective treatments.

Adam's technicians are paid based on the service they provide. If poor service

results in a lost customer they feel it in their wallet. Similarly, Adam's technicians

are not paid for repeat service or no-charge requests, so they quickly solve pest

concerns the first time. It's never made sense to us that other pest control

companies continue to pay their technicians to come back over and over again for a

problem Adam's solves the first time. QualityPro-certified technicians you can trust

at your business, in your home, and around your family.

QualityPro is a program of the National Pest Management Association that

recognizes a commitment to excellence and higher performance standards.

Adam's meets or exceeds the Quality Pro Standards!

Adam's conducts criminal background checks on every employee or technician

We maintain a drug-free work-place policy, assuring your peace of mind

We conduct a motor vehicle records check on every employee or technician and use

GPS technology on every vehicle to assure safe driving practices in your

neighborhood

Adam's exceeds the QualityPro standard uniform policy by requiring photo

identification worn by all of our employees, so you know the technician on your

property is who he says he is

We exceed the QualityPro customer communications policy assuring you a

Adam's exceeds the QualityPro service vehicle standards with safe, clean, and easily identifiable vehicles in your neighborhood  
Adam's exceeds QualityPro and state mandated minimum liability insurance policy requirements of \$50,000 by maintaining up to \$7,000,000 worth of coverage  
We agree to audits ensuring adherence to QualityPro certification requirements  
A national reputation for innovative solutions.  
Adam's president and supervisors are regularly featured presenters at national industry conventions and meetings on a variety of topics. For example, Adam's was the first pest control company in Minnesota, back in 2006, to use thermal remediation (heat) to exterminate bed bugs. Adam's has shared its best practices for bed bug extermination at national and regional bed bug symposiums, has hosted its own bed bug conferences, and has trained pest control companies from around the nation at its headquarters here in the Twin Cities.

### Integrated Pest Management (IPM)

Adam's uses an integrated approach to solving your pest problem  
At Adam's Pest Control, we define Integrated Pest Management as a multifaceted approach to preventing and solving pest problems by incorporating education, inspection, identification, sanitation, exclusion, communication, biological and mechanical means of control, and where appropriate, specific pesticide application with the lowest impact techniques and product selection practical.

### A Philosophy more than a specific action

As an overall philosophy, Integrated Pest Management (IPM) requires technicians to have greater knowledge and skills, requires a better decision-making process than otherwise would be used, and should ultimately reduce pesticides use. However, pesticide use still has a place in the IPM process. Some pest concerns simply cannot be solved, or solved cost effectively, without using pesticides. How does Adam's stay current?

At Adam's, we regularly attend:  
National Pest Management Association conferences  
Whitmire Microgen Scientific Symposium  
Minnesota Structural Pest Control Operators Re-Certification Conference (attended by all our licensed employees)  
Purdue University's Urban Pest Management conference  
Bird Barriers School for Bird Netting and Exclusion  
Pest Control Technologies Leadership Conference  
And other specific training

Additionally, we are members of Associated Pest Control Services, a group of pest control companies across the nation who share Integrated Pest Management

knowledge and other best practices with each other, so that each member can deliver the highest quality service to their customers. All of Adam's employees - including management, marketing, sales, and non-technical staff - are encouraged (and often incentivized) to receive advanced education in pest management. What does this mean for you?

When you add great training with low turnover, you get an experienced technician with a high level of expertise solving your pest problem using methods with the lowest possible impact on the environment. The Adam's technician that services your home or business is well equipped to handle your most challenging pest concerns.

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